

**AMERICAN STATES WATER COMPANY**  
**10-YEAR STATISTICAL REVIEW**

*in thousands, except per share and per customer amounts*

	2020	2019	2018	2017 <sup>1</sup>	2016	2015	2014	2013	2012	2011
<b>FINANCIAL INFORMATION FOR CONTINUING OPERATIONS</b>										
Revenues by Segment										
Water Revenues	\$ 330,637	\$ 319,830	\$ 295,258	\$ 306,332	\$ 302,931	\$ 328,511	\$ 326,672	\$ 320,131	\$ 305,898	\$ 300,450
Electric Revenues	37,024	39,548	34,350	33,969	35,771	36,039	34,387	38,409	37,033	36,275
Contracted Services Revenues	120,582	114,491	107,208	100,302	97,385	94,091	104,732	113,537	123,977	83,188
Total Operating Revenues	488,243	473,869	436,816	440,603	436,087	458,641	465,791	472,077	466,908	419,913
Net Income	\$ 86,425	\$ 84,342	\$ 63,871	\$ 69,367	\$ 59,743	\$ 60,484	\$ 61,058	\$ 62,686	\$ 54,148	\$ 42,010
Diluted Earnings per Common Share	2.33	2.28	1.72	1.88	1.62	1.60	1.57	1.61	1.41	1.11
Dividends Paid per Common Share	1.280	1.160	1.060	0.994	0.914	0.874	0.831	0.760	0.635	0.550
Total Assets	\$ 1,791,603	\$ 1,641,331	\$ 1,501,433	\$ 1,416,734	\$ 1,470,493	\$ 1,343,959	\$ 1,373,316	\$ 1,305,041	\$ 1,275,404	\$ 1,232,579
Net Utility Plant	1,512,043	1,415,705	1,296,310	1,204,992	1,150,926	1,060,794	1,003,520	981,477	917,791	896,500
Capital Additions	130,423	151,940	126,561	113,126	129,867	87,323	72,553	97,379	68,104	80,281
Long-term Debt, net of Issuance Costs	440,348	280,996	281,087	321,039	320,981	320,900	320,816	320,937	326,924	334,612
Investment per Customer Connection <sup>2</sup>	7,138	6,757	6,446	6,082	5,862	5,559	5,296	5,143	4,842	4,661
<b>FINANCIAL INFORMATION FOR DISCONTINUED OPERATIONS</b>										
Water Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,492
Net Income	-	-	-	-	-	-	-	-	-	3,849
Diluted Earnings per Common Share	-	-	-	-	-	-	-	-	-	0.10
<b>FINANCIAL INFORMATION FOR CONSOLIDATED OPERATIONS</b>										
Total Operating Revenues	\$ 488,243	\$ 473,869	\$ 436,816	\$ 440,603	\$ 436,087	\$ 458,641	\$ 465,791	\$ 472,077	\$ 466,908	\$ 423,405
Net Income	86,425	84,342	63,871	69,367	59,743	60,484	61,058	62,686	54,148	45,859
Diluted Earnings per Common Share	2.33	2.28	1.72	1.88	1.62	1.60	1.57	1.61	1.41	1.21
Dividends Paid per Common Share	1.280	1.160	1.060	0.994	0.914	0.874	0.831	0.760	0.635	0.550
Book Value per Common Share	17.39	16.33	15.19	14.45	13.52	12.76	13.24	12.72	11.82	10.88
<b>OPERATING INFORMATION</b>										
Water Sold by Classification (mg)										
Residential and Commercial	37,747	35,870	37,874	37,889	37,210	36,972	43,539	45,308	44,786	43,220
Industrial	329	326	381	380	398	388	434	437	422	420
Fire Service and Other	4,417	4,179	4,673	4,442	4,006	3,801	5,121	5,112	5,189	4,439
Total Water	42,492	40,374	42,928	42,711	41,614	41,161	49,094	50,858	50,397	48,079
Total Electric Sales (mwh)	136,821	132,036	128,041	127,985	128,821	133,665	126,850	134,129	130,784	134,216
Water Production by Source (mg)										
Purchased	20,849	20,110	19,985	20,035	18,220	18,237	18,430	19,291	19,077	18,077
Pumped - Electric and Gas	25,502	22,960	25,794	24,896	24,192	23,436	30,486	32,663	32,035	30,805
Surface	757	1,445	1,564	1,436	2,362	2,345	2,881	2,972	3,049	3,116
Total Supply	47,108	44,515	47,343	46,367	44,774	44,018	51,797	54,926	54,161	51,998
Customers by Classification <sup>3</sup>										
Residential and Commercial	252,957	252,091	251,451	250,541	252,579	251,880	250,035	249,051	247,648	247,838
Industrial	335	337	337	342	344	346	345	342	351	350
Fire Service and Other	8,504	8,280	8,131	8,066	8,079	7,925	7,811	7,709	7,658	7,747
Total Water	261,796	260,708	259,919	258,949	261,002	260,151	258,191	257,102	255,657	255,935
Electric	24,545	24,420	24,353	24,274	23,940	23,846	23,716	23,615	23,379	23,508
Total Company	286,341	285,128	284,272	283,223	284,942	283,997	281,907	280,717	279,036	279,443
Miles of Main in Service	2,795	2,791	2,789	2,783	2,825	2,820	2,792	2,789	2,786	2,780
Number of Employees as of December 31	841	841	813	754	730	702	709	723	725	732

mg = millions of gallons /// mwh = mega-watt hours

<sup>1</sup> Includes a gain on the sale of assets of \$8.3 million, or \$0.13 per share.

<sup>2</sup> Regulated Utilities

<sup>3</sup> In addition, as of December 31, 2020 the Company had eight contracts with the U.S. government for its contracted services business.