

10-YEAR STATISTICAL REVIEW

(in thousands, except for per share and per customer amounts)

2019

2018

2017*

FINANCIAL INFORMATION FOR CONTINUING OPERATIONS

Revenues by Segment

Water Revenues	\$ 319,830	\$ 295,258	\$ 306,332
Electric Revenues	39,548	34,350	33,969
Contracted Services Revenues	114,491	107,208	100,302
Total Operating Revenues	473,869	436,816	440,603
Net Income	\$ 84,342	\$ 63,871	\$ 69,367
Diluted Earnings per Common Share	2.28	1.72	1.88
Dividends Paid per Common Share	1.160	1.060	0.994
Total Assets	\$ 1,641,331	\$ 1,501,433	\$ 1,416,734
Net Utility Plant	1,415,705	1,296,310	1,204,992
Capital Additions	151,940	126,561	113,126
Long-term Debt, net of Issuance Costs	280,996	281,087	321,039
Investment per Customer Connection	6,870	6,536	6,138

FINANCIAL INFORMATION FOR DISCONTINUED OPERATIONS

Water Revenues	\$ -	\$ -	\$ -
Net Income	-	-	-
Diluted Earnings per Common Share	-	-	-

FINANCIAL INFORMATION FOR CONSOLIDATED OPERATIONS

Total Operation Revenues	\$ 473,869	\$ 436,816	\$ 440,603
Net Income	84,342	63,871	69,367
Diluted Earnings per Common Share	2.28	1.72	1.88
Dividends Paid per Common Share	1.160	1.060	0.994
Book Value per Common Share	16.33	15.19	14.45

OPERATING INFORMATION

Water Sold by Classification (mg)

Residential and Commercial	35,870	37,874	37,889
Industrial	326	381	380
Fire Service and Other	4,179	4,673	4,442
Total Water	40,374	42,928	42,711

Total Electric Sales (mwh)

132,036	128,041	127,985
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Water Production by Source (mg)

Purchased	20,110	19,985	20,035
Pumped - Electric and Gas	22,960	25,794	24,896
Surface	1,445	1,564	1,436
Total Supply	44,515	47,343	46,367

Customers by Classification**

Residential and Commercial	252,091	251,451	250,541
Industrial	337	337	342
Fire Service and Other	8,280	8,131	8,066
Total Water	260,708	259,919	258,949
Electric	24,420	24,353	24,274
Total Company	285,128	284,272	283,223

Miles of Main in Service

2,791	2,789	2,783
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Number of Employees as of December 31

841	813	754
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mg = millions of gallons /// mwh = mega-watt hours

	2016	2015	2014	2013	2012	2011	2010
\$	302,931	\$ 328,511	\$ 326,672	\$ 320,131	\$ 305,898	\$ 300,450	\$ 291,617
	35,771	36,039	34,387	38,409	37,033	36,275	35,799
	97,385	94,091	104,732	113,537	123,977	83,188	72,360
	436,087	458,641	465,791	472,077	466,908	419,913	399,776
\$	59,743	\$ 60,484	\$ 61,058	\$ 62,686	\$ 54,148	\$ 42,010	\$ 31,091
	1.62	1.60	1.57	1.61	1.41	1.11	0.83
	0.914	0.874	0.831	0.760	0.635	0.550	0.520
\$	1,470,493	\$ 1,343,959	\$ 1,373,316	\$ 1,305,041	\$ 1,275,404	\$ 1,232,579	\$ 1,187,364
	1,150,926	1,060,794	1,003,520	981,477	917,791	896,500	854,956
	129,867	87,323	72,553	97,379	68,104	80,281	79,050
	320,981	320,900	320,816	320,937	326,924	334,612	295,168
	5,909	5,600	5,334	5,176	4,874	4,689	4,422
\$	-	\$ -	\$ -	\$ -	\$ -	\$ 3,492	\$ 8,745
	-	-	-	-	-	3,849	2,106
	-	-	-	-	-	0.10	0.06
\$	436,087	\$ 458,641	\$ 465,791	\$ 472,077	\$ 466,908	\$ 423,405	\$ 408,521
	59,743	60,484	61,058	62,686	54,148	45,859	33,197
	1.62	1.60	1.57	1.61	1.41	1.21	0.89
	0.914	0.874	0.831	0.760	0.635	0.550	0.520
	13.52	12.76	13.24	12.72	11.82	10.88	10.13
	37,210	36,972	43,539	45,308	44,786	43,220	44,057
	398	388	434	437	422	420	429
	4,006	3,801	5,121	5,112	5,189	4,439	4,526
	41,614	41,161	49,094	50,858	50,397	48,079	49,012
	128,821	133,665	126,850	134,129	130,784	134,216	132,167
	18,220	18,237	18,430	19,291	19,077	18,077	19,005
	24,192	23,436	30,486	32,663	32,035	30,805	30,583
	2,362	2,345	2,881	2,972	3,049	3,116	3,264
	44,774	44,018	51,797	54,926	54,161	51,998	52,852
	252,579	251,880	250,035	249,051	247,648	247,838	247,607
	344	346	345	342	351	350	352
	8,079	7,925	7,811	7,709	7,658	7,747	7,603
	261,002	260,151	258,191	257,102	255,657	255,935	255,562
	23,940	23,846	23,716	23,615	23,379	23,508	23,257
	284,942	283,997	281,907	280,717	279,036	279,443	278,819
	2,825	2,820	2,792	2,789	2,786	2,780	2,782
	730	702	709	723	725	732	707

*Includes a gain on the sale of assets of \$8.3 million, or \$0.13 per share.

**In addition, as of December 31, 2019 the Company had eight contracts with the U.S. government for its contracted services business.